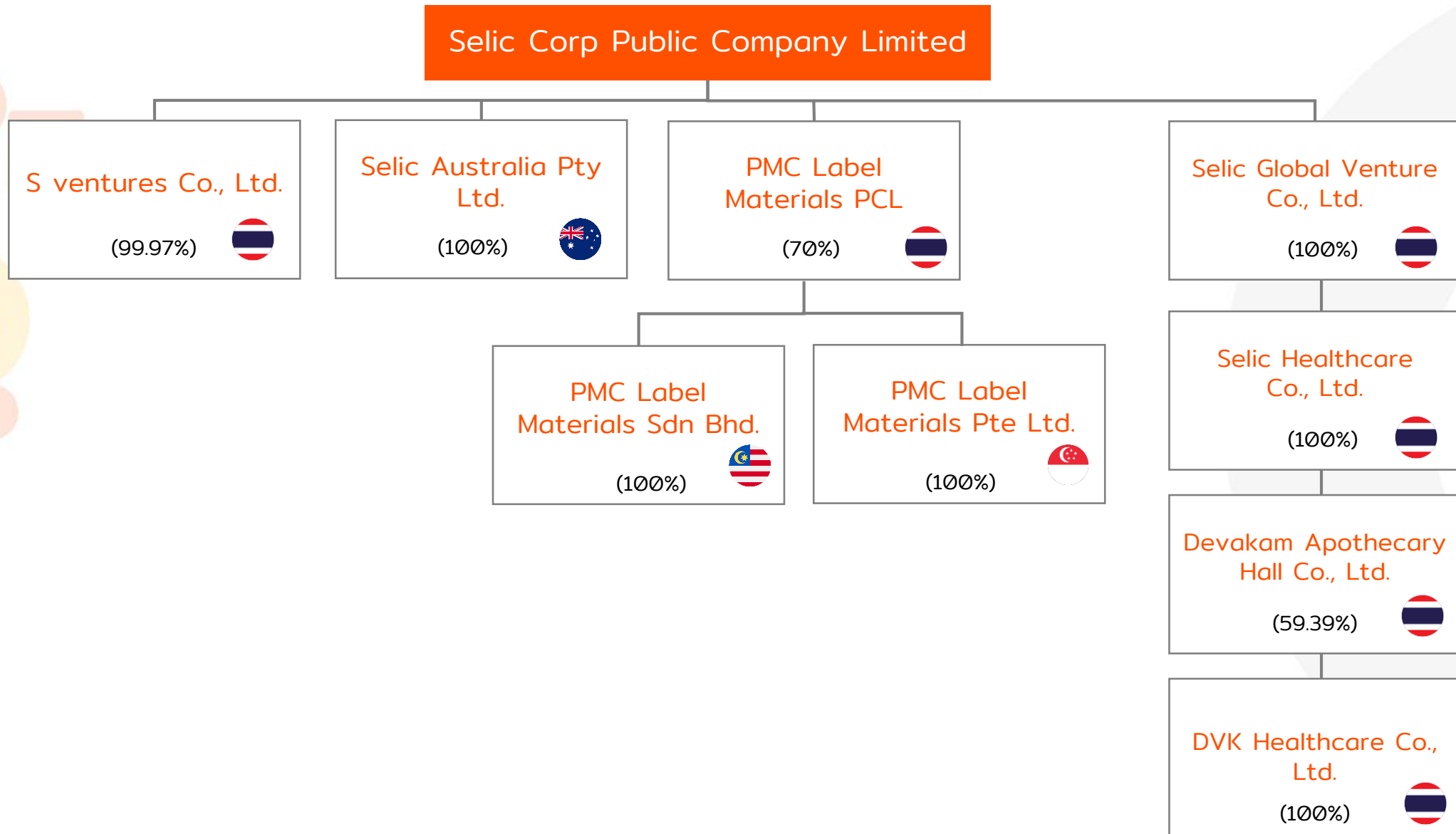




Earnings call : Q1/2026



COMPANY STRUCTURE



Business Segment

INNOVATION

นวัตกรรม

ผลักดันกระบวนการคิดแบบ Innovative Thinking
และส่งเสริมเพื่อให้เป็นองค์กรนวัตกรรม

HEART OF CUSTOMER

อยู่ในหัวใจของลูกค้า

การบริการและแนวทางในการบริหารความสัมพันธ์กับลูกค้า
ใช้หลักการ Customer Centric เพื่อตอบโจทย์ทางธุรกิจของลูกค้า

ADHESIVE
BUSINESS

SELF-ADHESIVE
LABEL BUSINESS

CONSUMER
HEALTHCARE
BUSINESS



FINANCIAL PERFORMANCE

BY SEGMENT

ADHESIVE PRODUCT PORTFOLIO | Q1 2026

SOLVENTBASED ADHESIVE

WORLD · KOAT · POLYNON

คุณสมบัติ

- โซลเวนท์เป็นตัวทำละลาย
- ลักษณะข้นหรือเหลว
- ยึดติดแน่น หลายพื้นผิว

วัสดุที่ใช้

หนังแท้ / หนังเทียม

ยาง · ไม้ · ผ้า

เซรามิก · กระดาษ

กลุ่มอุตสาหกรรม



HOTMELT ADHESIVE

VEGAMELT · INTENSITY · MINERVA · GREEN ORGANIC

คุณสมบัติ

- กาวลักษณะของแข็ง
- ละลายด้วยความร้อน
- Bio-based & ยั่งยืน

วัสดุที่ใช้

กระดาษ · ไม้

พลาสติก · ฟิล์ม

Nonwoven · Textile

กลุ่มอุตสาหกรรม



WATERBASED ADHESIVE

ICETECH · DELTABOND

คุณสมบัติ

- น้ำเป็นตัวทำละลาย
- ปลอดภัยสูง / 0% VOC
- มีหลายชนิดให้เลือก

วัสดุที่ใช้

กระดาษ · ไม้

ฉลาก · บรรจุภัณฑ์

กลุ่มอุตสาหกรรม



BIOBASED ADHESIVE

You no longer have to trade operation efficiency for environmental compliance!



BIOBASED ADHESIVE

Product Range

			
	Intensity Green Organic	Vegamelt Green Organic	Minerva Green Organic
Biobased Content (up to)	43%	50%	53.9%

Advantages



Accelerated Lifecycle

Faster Degradation

Specifically engineered to degrade faster at the end of its lifecycle, reducing long-term landfill impact.



Industrial Performance

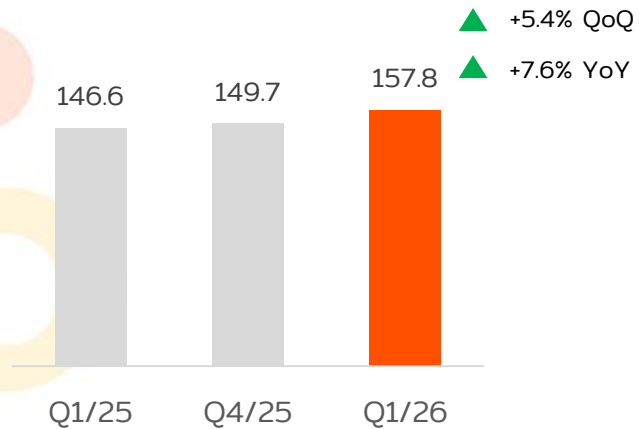
Upgraded Efficiency

Higher efficiency than before. Formulated to ensure superior tack, melt rates, and line speeds.

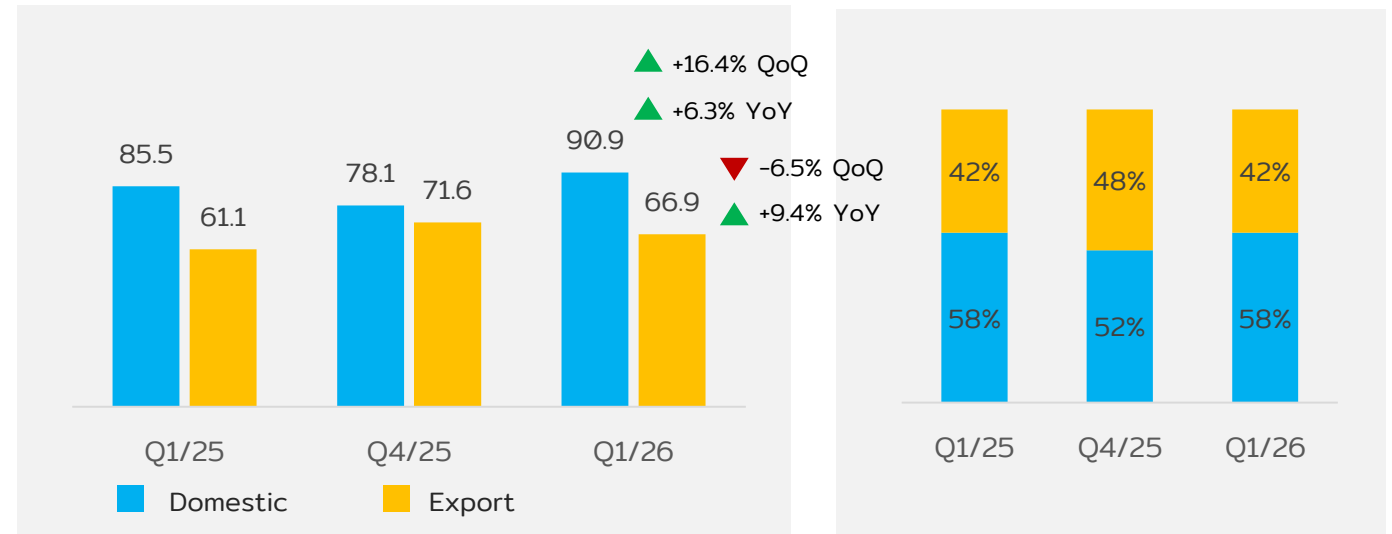
REVENUE & SALES

Sales recorded at 157.8 million increased 5.4% from previous quarter and increased 7.6% from the same period of last year.

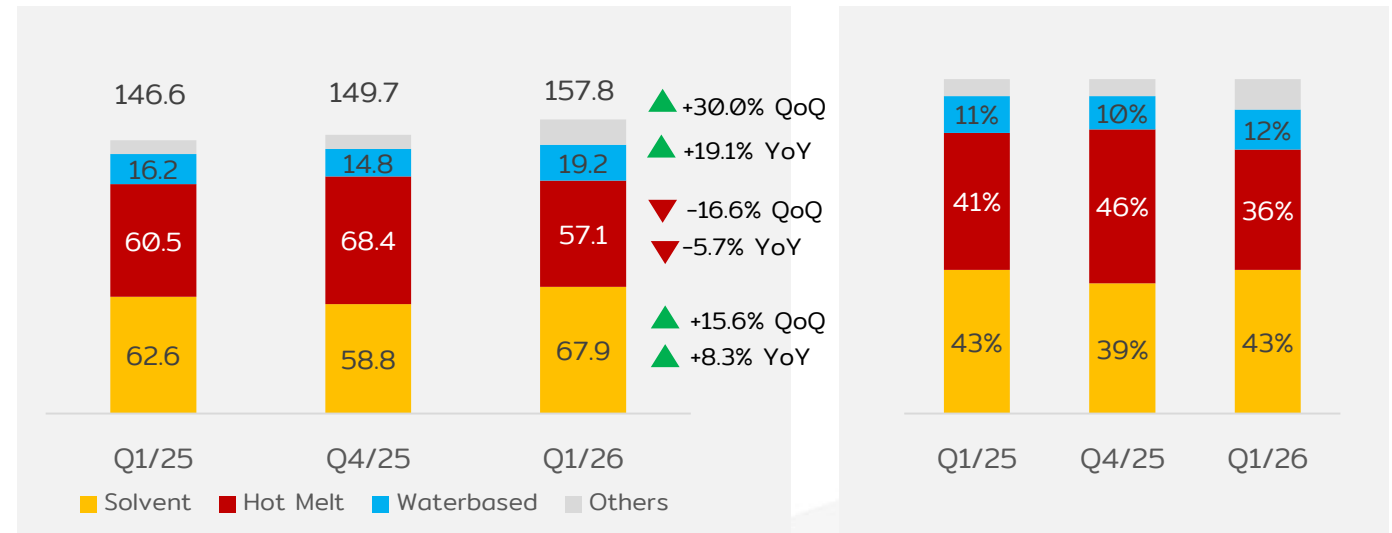
Unit: Million Baht



By market destination

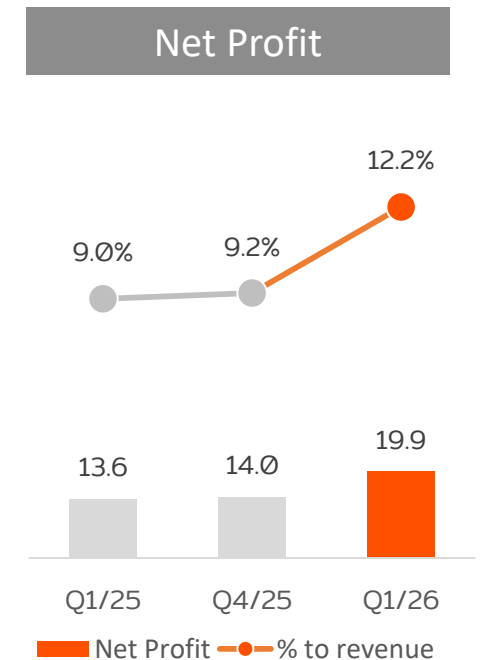
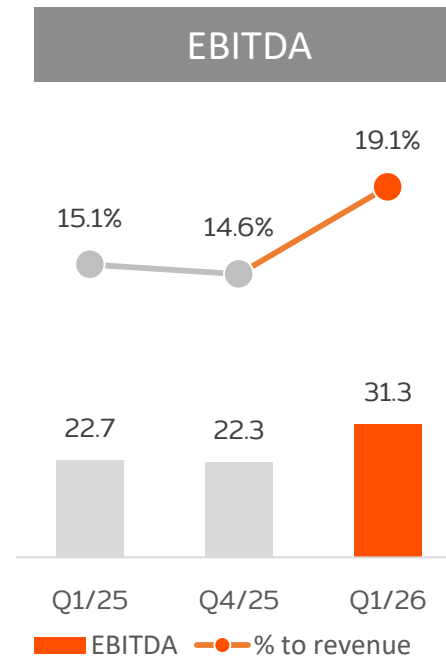
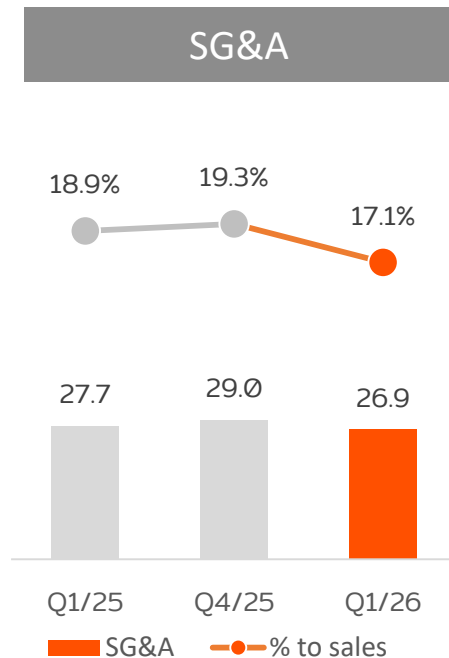
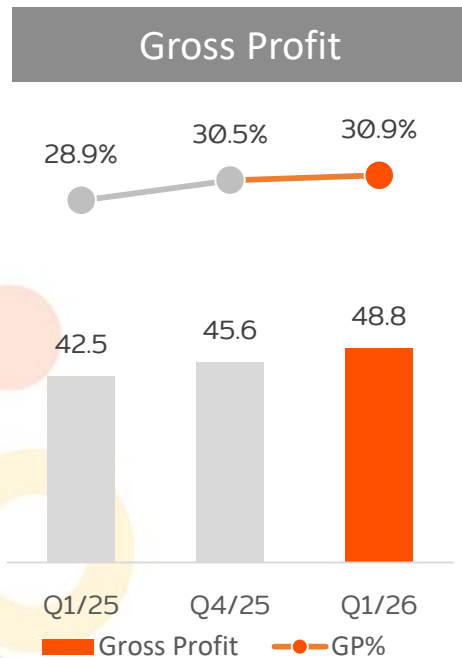


By product technology



FINANCIAL RESULTS

- Gross profit was 48.8 million increased 3.2 million or +7.0% with increased GP% from 30.5% to 30.9%
- SG&A was 26.9 million decreased 2.1 million or -7.0% with SG&A to sales ratio decreased from 19.3% to 17.1%
- EBITDA was 31.3 million and Net Profit was 19.9 million increased 9.0 million and 5.9 million or +40.5% and +41.9% respectively with growth EBITDA and Net profit ratio



**exclusive of inter company dividend*

SELF-ADHESIVE LABEL PORTFOLIO | Q1 2026

SELF-ADHESIVE
LABEL

โครงสร้างผลิตภัณฑ์

FACESTOCK
วัสดุหน้าADHESIVE
กาวสำหรับยึดติดฉลากRELEASE LINER
กระดาษ/ฟิล์มรองหลัง

รูปแบบที่มี



ROLL FORMAT

ม้วนฉลากต่อเนื่อง
เหมาะสำหรับสายการผลิต

SHEET FORMAT

แผ่นฉลากแยก
เหมาะสำหรับงานหลากหลายFACESTOCK
MATERIAL TYPES

วัสดุ

- กระดาษ (Paper)
ฉลากทั่วไป งานพิมพ์หลากหลาย
- ฟิล์ม (Film)
PP / PE / PET / PVC
- ฟอยล์ (Foil)
- ฉลากพิเศษ
Deep Freeze, Digital, Automotive, Thermal / สะท้อนแสง / Removable / กันน้ำ นาน

ประเภทกาว (Adhesive Type)

Permanent

Removable /
Wash-offFreezer
/ Heat
Resistant

Respositionable

INDUSTRIES
SERVED

กลุ่มอุตสาหกรรมที่ใช้



เครื่องดื่ม / อาหาร



เคมีภัณฑ์



โฆษณา / ป้าย

บรรจุภัณฑ์
อุตสาหกรรม

โลจิสติกส์ / ขนส่ง



ค้าปลีก / FMCG

จุดเด่น

- พิมพ์ได้ทุกระบบ
- รองรับ GS1 Barcode มาตรฐานสากล
- สีคงทน ทนความชื้น กันน้ำ

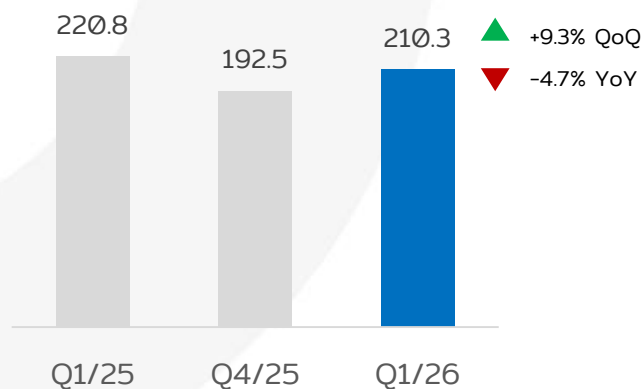
REVENUE & SALES

Q1/26 sales recorded at 210.3 million increased +9.3% QoQ but decreased -4.7% YoY.

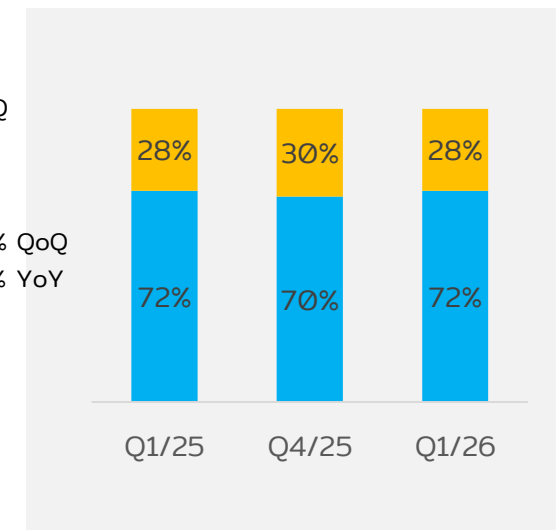
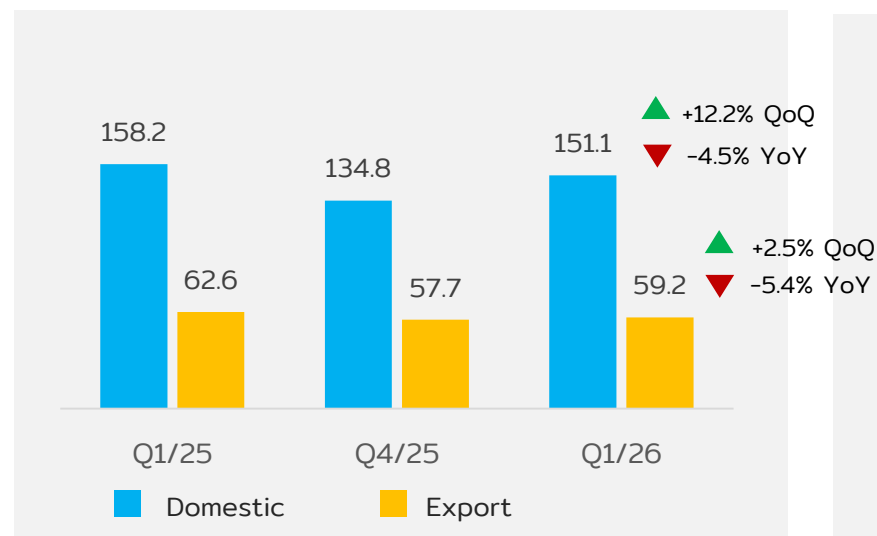
Domestic sales increased +12.2% QoQ but decreased -4.5% YoY.

Export sales increased +2.5% QoQ but decreased -5.4% YoY

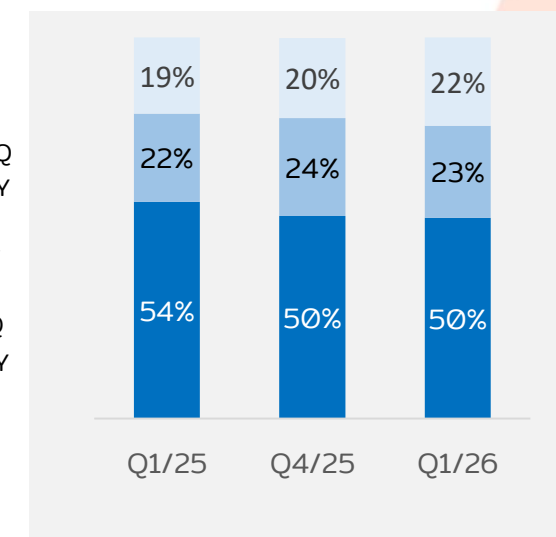
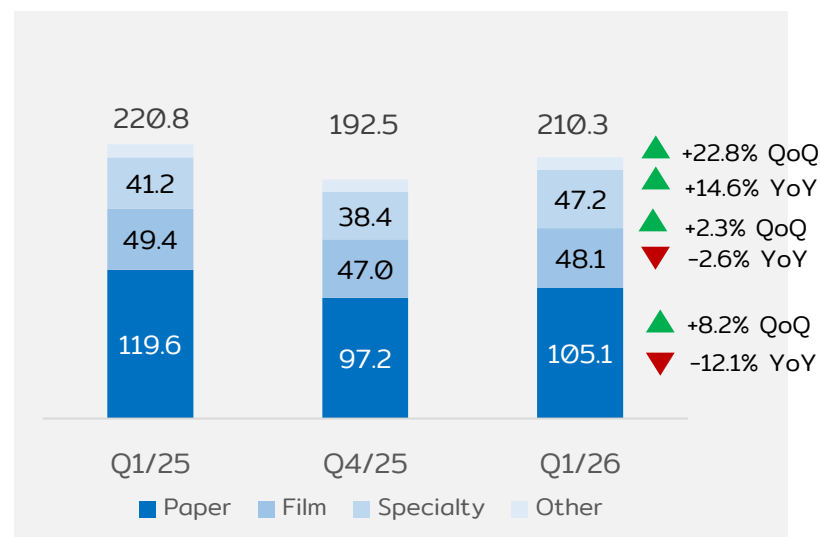
Unit: Million Baht



By market destination



By product technology



CONSUMER HEALTHCARE

Neobun



Neoplast



BCN
MUAY



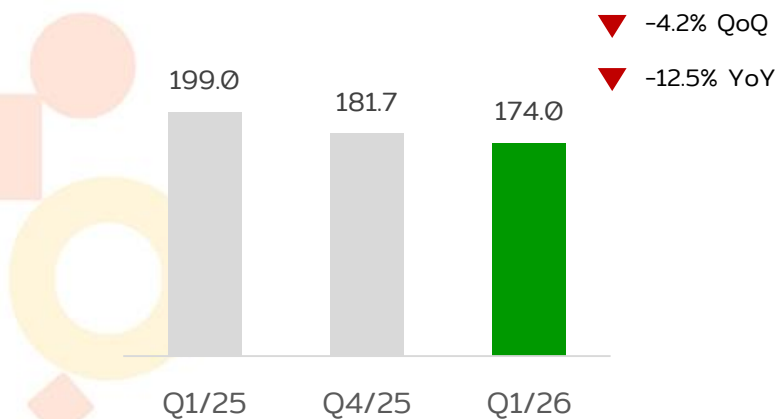
บีโอบ



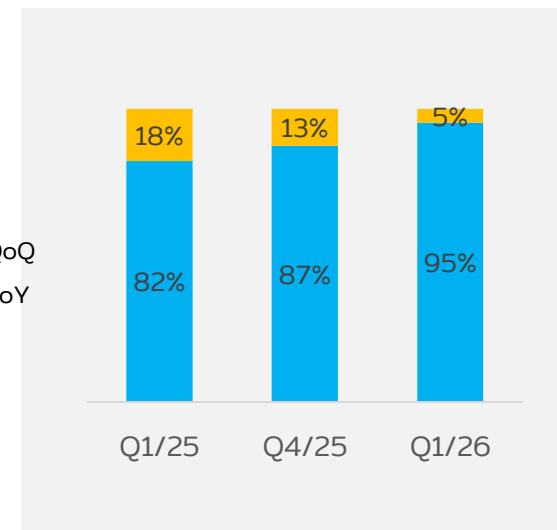
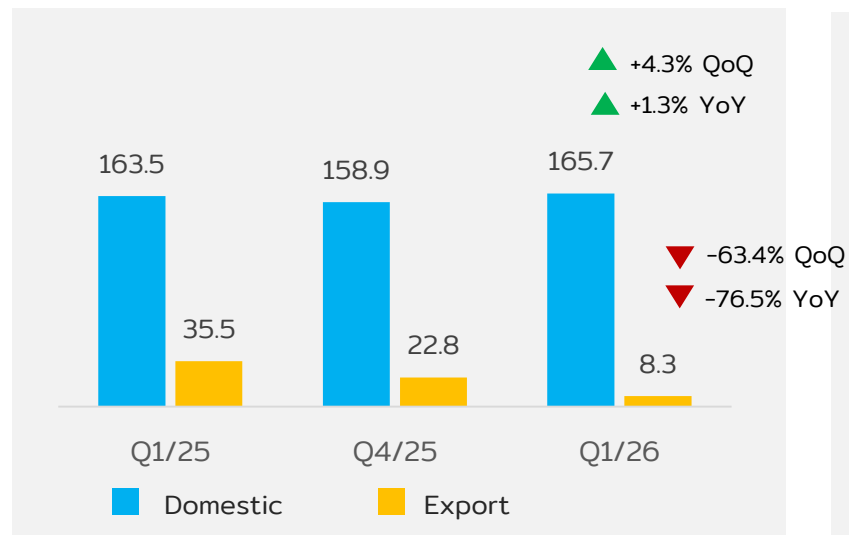
REVENUE & SALES

Sales recorded at 174.0 million decreased 4.2% from previous quarter and 12.5% from the same period of last year.

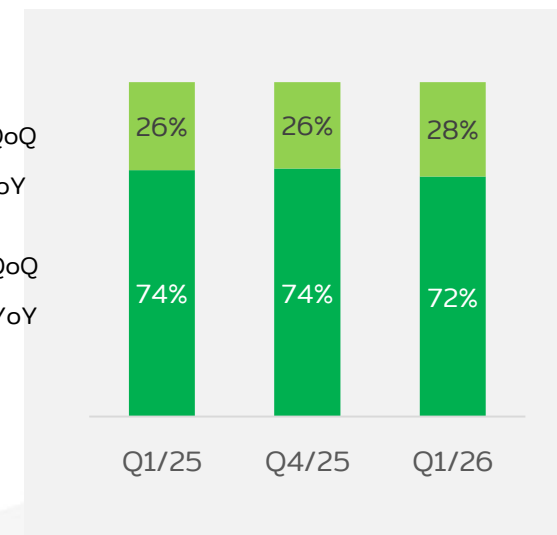
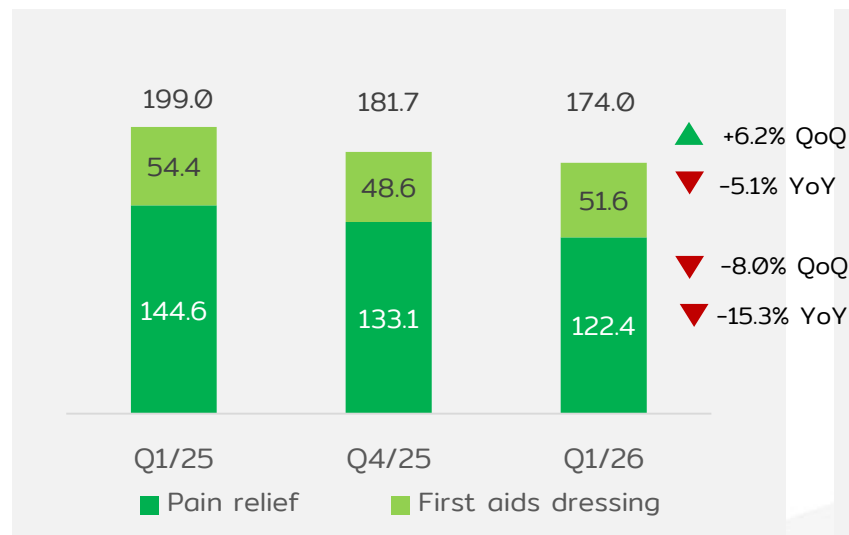
Unit: Million Baht



By market destination



By product technology





FINANCIAL PERFORMANCE

COMBINED

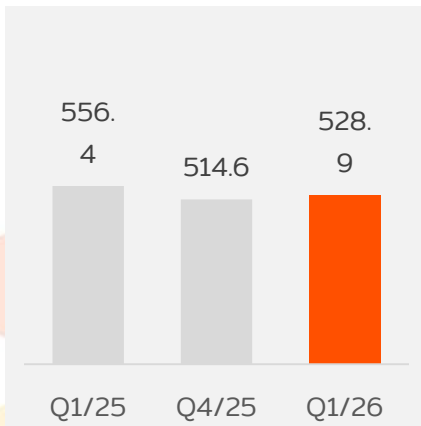
CONSOLIDATED FINANCIAL RESULTS – Q1/2026

Total Revenue

528.9

-4.9%

vs previous year



Gross Profit

184.1

0.0%

vs previous year



Gross Profit Margin

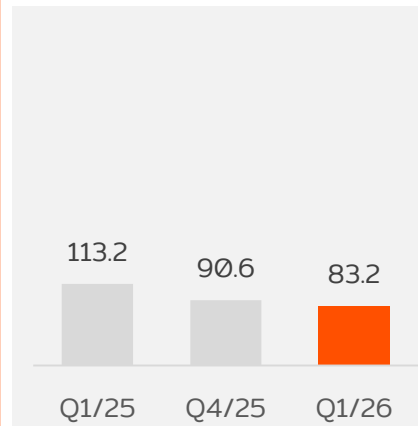
35.2%

SG&A

83.2

-26.5%

vs previous year

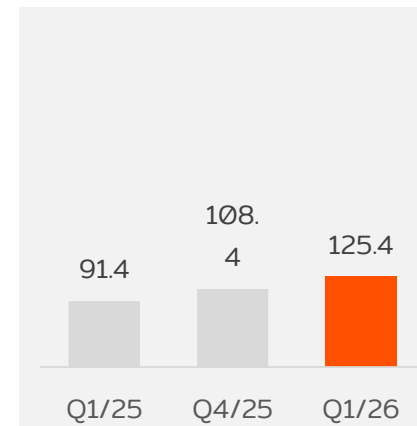


EBITDA

125.4

+37.2%

vs previous year

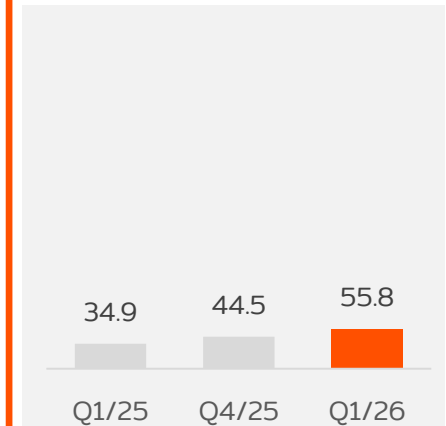


Net Profit Attribute to Owner

55.78

+60.0%

vs previous year



Net Profit Margin

14.8%

REVENUE

Revenue recorded at 528.9 million with an increase of 2.8% compared to previous quarter but decreased 4.9% compared to the same period of last year.

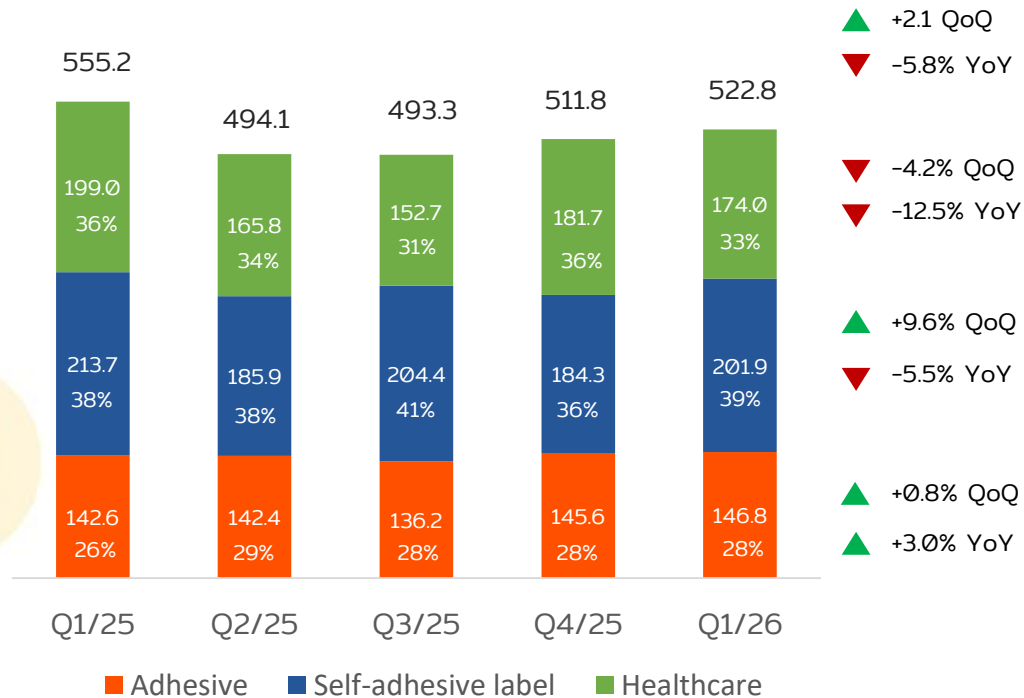


SALES BY SEGMENT

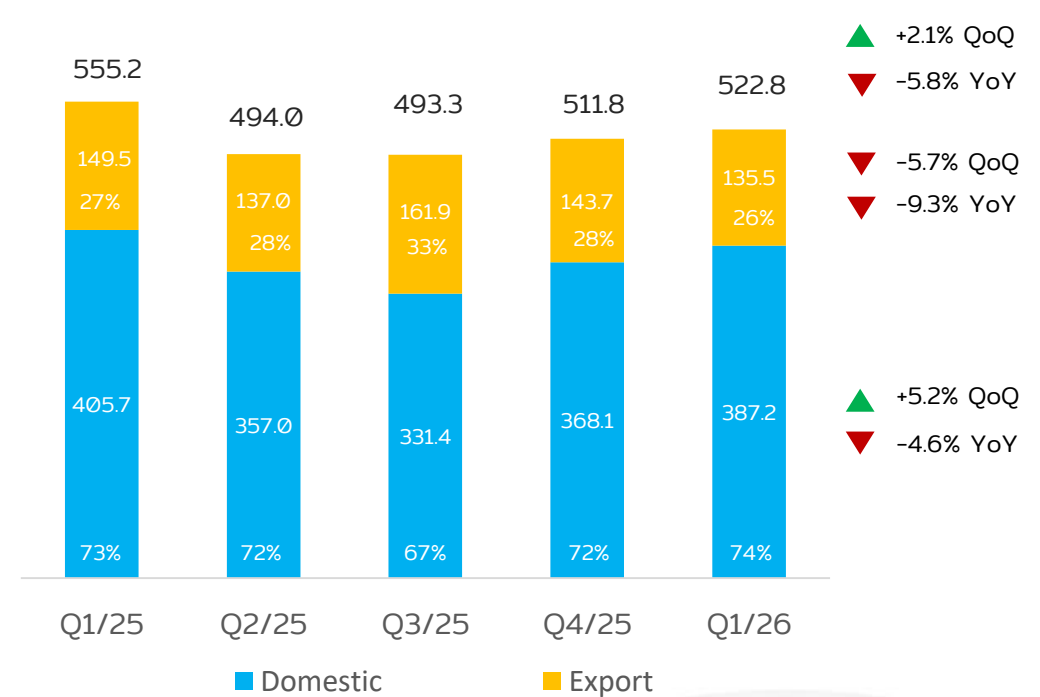
Sales recorded at 522.8 million with an increase of 2.1% compared to previous quarter but decrease of 5.8% compared to the same period of last year.

Sales proportion recorded at 28% adhesive, 39% sticker, and 33% consumer healthcare.

Sales by Segment

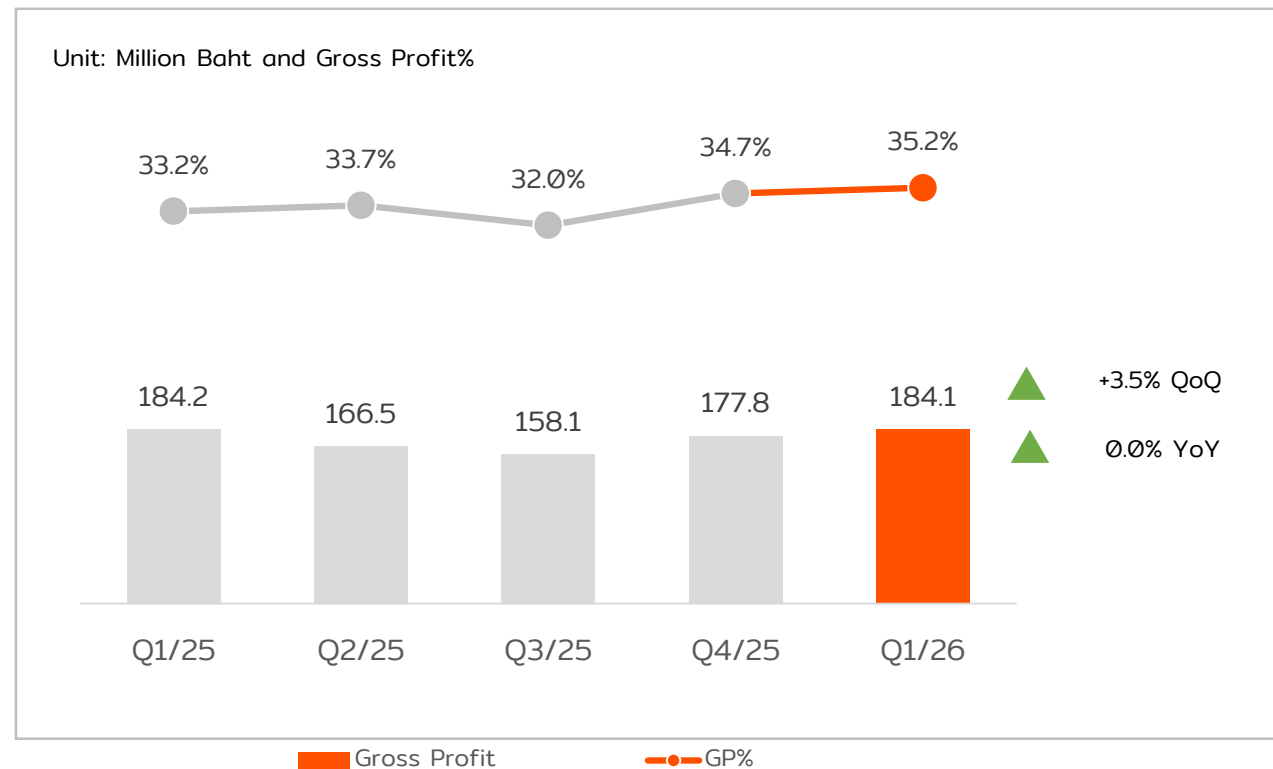


Sales by Market Destination



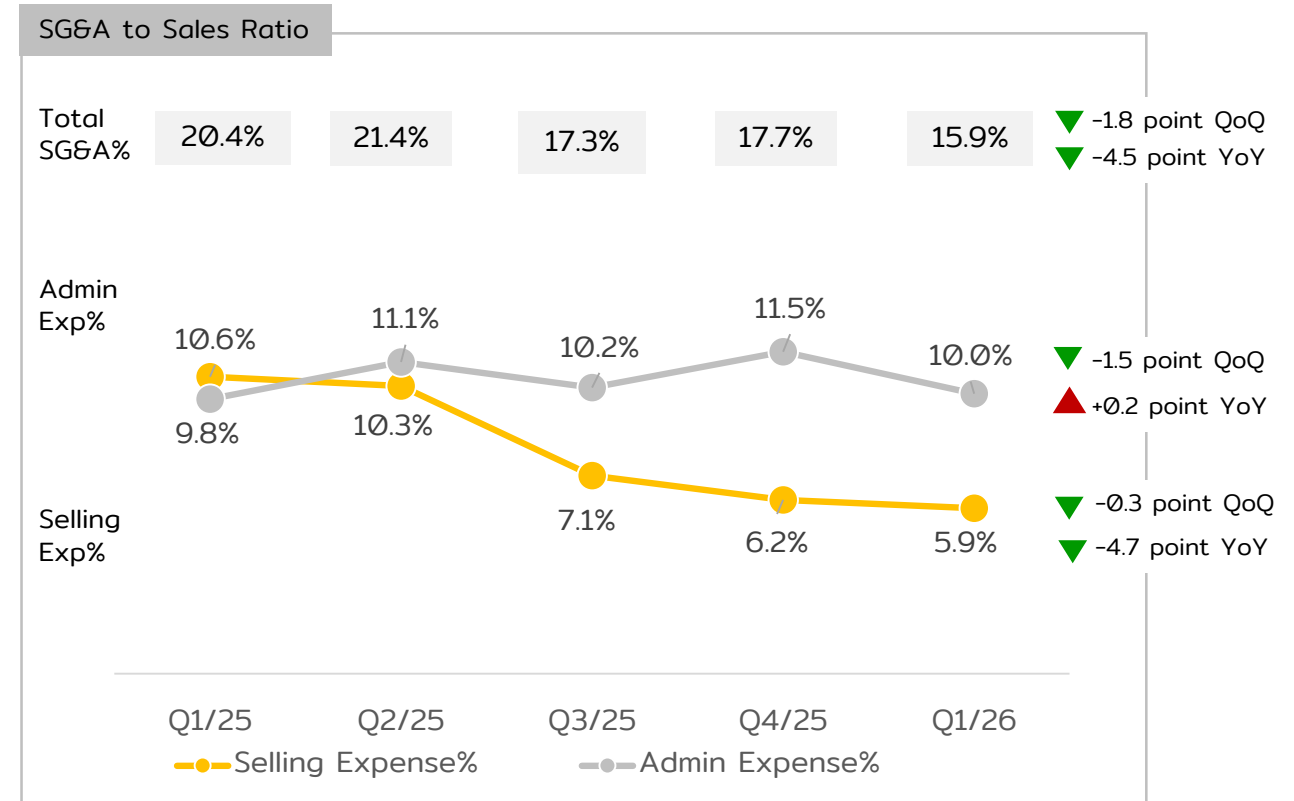
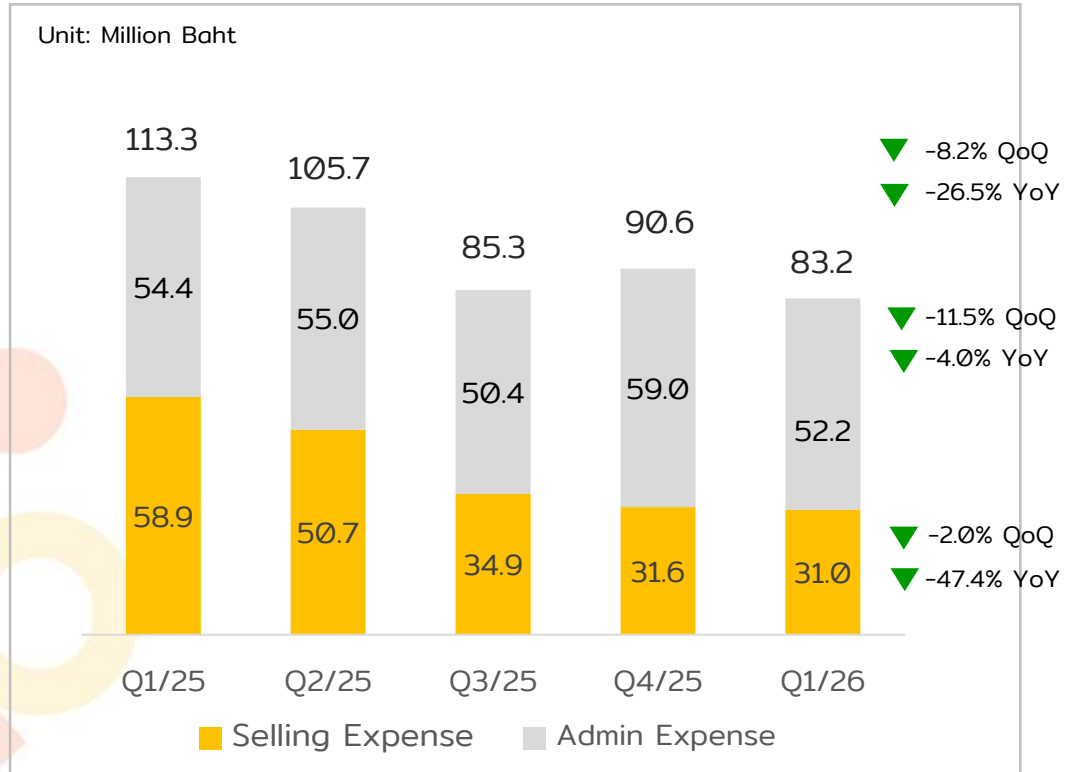
GROSS PROFIT

Gross Profit had a good increased to 184.1 million with 3.5% growth compared to previous quarter and remain the same level when compare to the last year. where gross profit ratio at 35.2% which higher gross profit margin is from Adhesive and sticker.



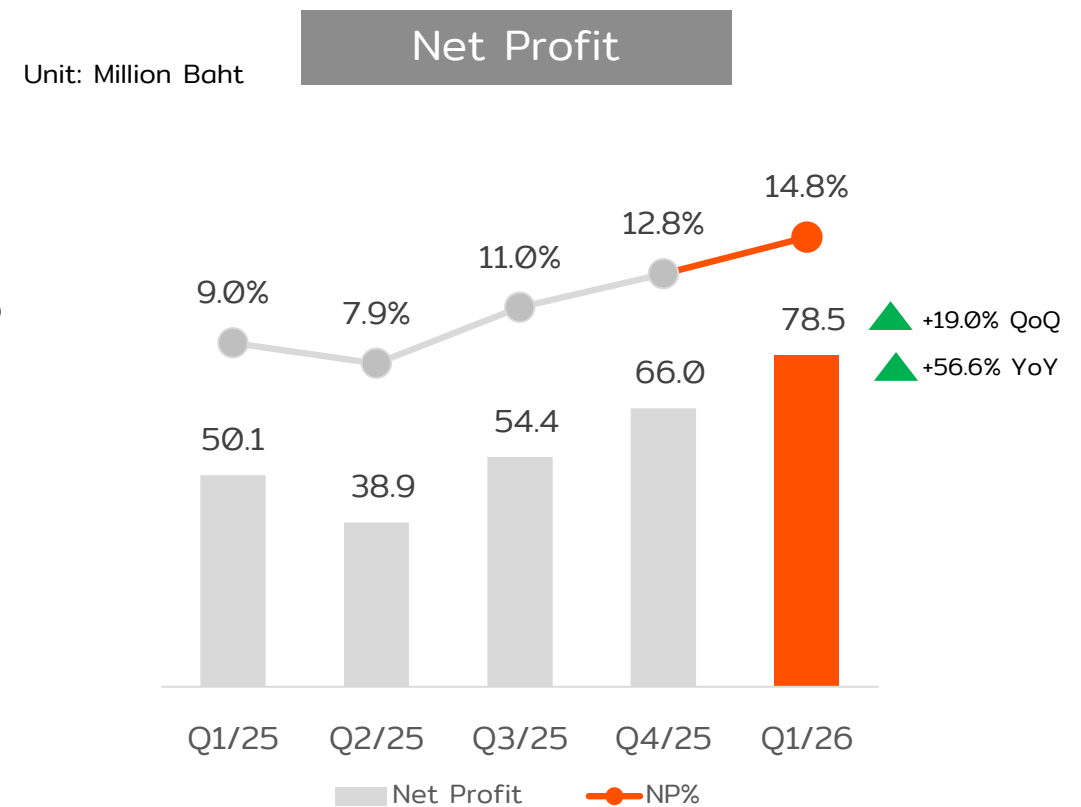
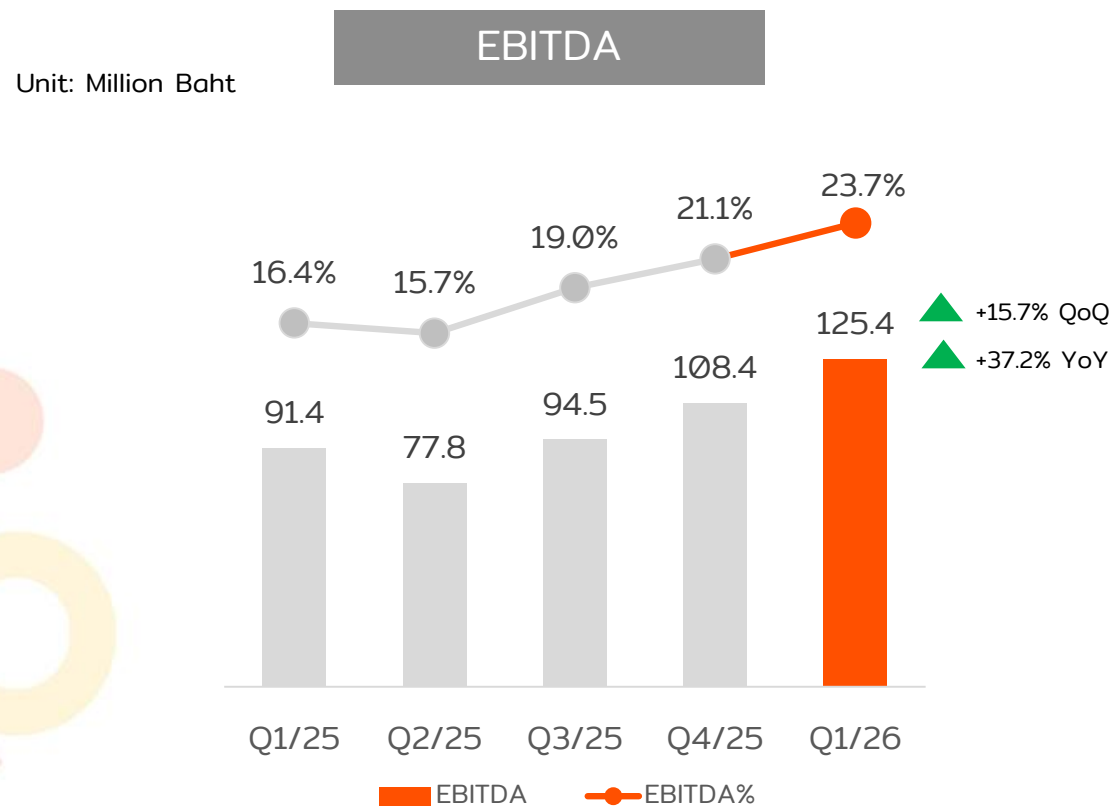
SG&A

Total SG&A was 83.2 million decreased 7.4 million or 8.2% from previous quarter but SG&A to sales ratio decreased by 1.8 points from 17.7% to 15.9%.



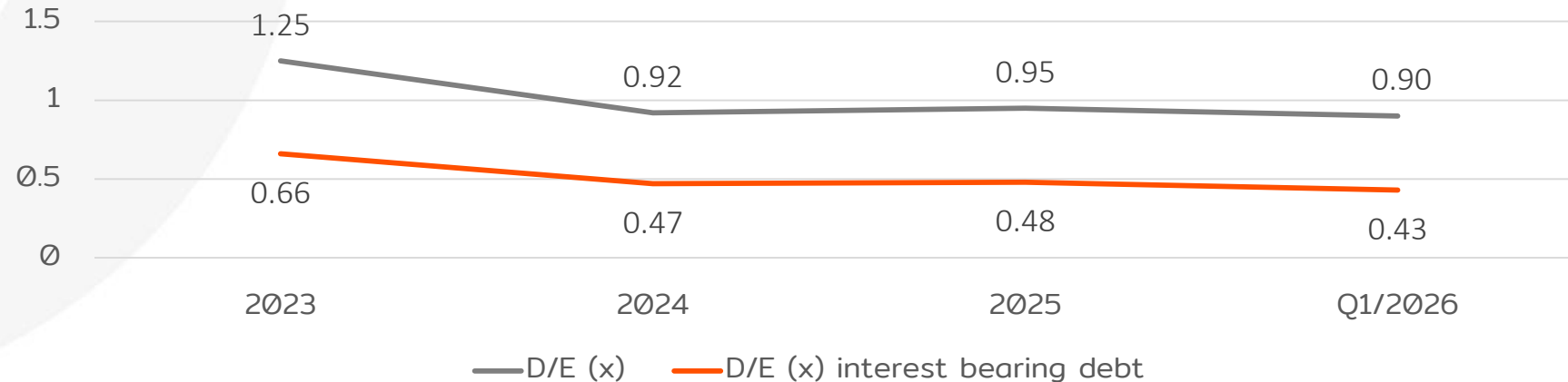
PROFITABILITY

- EBITDA was 125.4 million with EBITDA ratio at 23.7%
- Net profit was 78.5 million with net profit ratio at 14.8%



LEVERAGE RATIO

Ratio	2023	2024	2025	Q1/2026
Total Debt (MB)	1,693	1,566	1,562	1,554
Total Equity (MB)	1,352	1,698	1,645	1,724
Interest-bearing Debt (MB)	887	798	786	738
D/E (x)	1.25	0.92	0.95	0.90
D/E (x) interest bearing debt	0.66	0.47	0.48	0.43



| investorrelation@seliccorp.com



I

Q & A





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The statements are based on the assumptions and beliefs of the Company's management in light of the information currently available to the Company. These assumptions involve risks and uncertainties which may cause the actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Nothing in this Presentation is, or should be, relied on as promise or representation of the Company as to the future.



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